

# Real Estate Finance

Instructor – Robert Rooks

(877)804-8326 – [RobertRooks@RobertRooks.Com](mailto:RobertRooks@RobertRooks.Com)

Web-Site – <http://www.RobertRooks.Org>

El Camino College – Fall 2007

Real Estate 14A - Section 4386

Thursday Evenings – 7:00p.m.~10:10p.m.

Administration Building – Room 220

Text Book – Financing Residential Real Estate – Rockwell Publishing

One of the listed Financial Calculators Required: HP12C, HP12C Platinum, HP10BII,  
HP17BII, Qualifier Plus IIIX,  
Qualifier Plus III FX, Texas BAII Plus

Recommended Calculator HP10BII - \$29.95 Because of Price

August	30 – ( 1)	Chapter 1	Finance & Investment <b>Begin first calculator exercise</b>
September	6 – ( 2)	Chapter 2	The Primary & Secondary Markets <b>Second Calculator Exercise</b>
September	13 – ( 3)	Chapter 3	Residential Mortgage Lenders
September	20 – ( 4)	Chapter 4	Government Policy & Real Estate Finance
September	27 – ( 5)	Chapter 5	Finance Instruments <b>Third Calculator Exercise</b>
October	4 – ( 6)	Chapter 6	Basic Features of a Residential Loan
October	11 – ( 7)	Chapter 7	The Financing Process Mid-Term
October	18 – ( 8)	Chapter 8	Qualifying The Buyer <b>Exercise 1 – Exercise 2</b>
October	25 – ( 9)	Chapter 9	Qualifying The Property
November	1 – (10)	Chapter 10	Conventional Financing <b>Exercise 1, Exercise 2, Exercise 3, Exercise 4</b>
November	8 – (11)	Chapter 11	FHA Insured Loans <b>Exercise 1, Exercise 2, Exercise 3</b>
November	15 – (12)	Chapter 12	VA Guaranteed Loans <b>Exercise 1, Exercise 2, Exercise 3,</b>
November	22	Thanksgiving	Holiday No Class this week
November	29 – (13)	Chapter 13	Seller Financing <b>Exercise 1, Exercise 2, Exercise 3</b>
December	6 – (14)	Chapter 14	Fair Lending & Consumer Practices
December	13 – (15)		Final Examination

Mid-Term	50	Points	
Final	50	Points	
Total Exam Scores			100 Points
Attendance	20	Points	
Total Attendance Scores			20 Points
Calculator Exercise 1	10	Points	
Calculator Exercise 2	10	Points	
Calculator Exercise 3	10	Points	
Total Calculator Scores			30 Points
Exercise 1, Chapter 8	10	Points	
Exercise 2, Chapter 8	10	Points	
Exercise 1, Chapter 10	10	Points	
Exercise 2, Chapter 10	10	Points	
Exercise 3, Chapter 10	10	Points	
Exercise 4, Chapter 10	10	Points	
Exercise 1, Chapter 11	10	Points	
Exercise 2, Chapter 11	10	Points	
Exercise 3, Chapter 11	10	Points	
Exercise 1, Chapter 12	10	Points	
Exercise 2, Chapter 12	10	Points	
Exercise 3, Chapter 12	10	Points	
Exercise 1, Chapter 13	10	Points	
Exercise 2, Chapter 13	10	Points	
Exercise 3, Chapter 13	10	Points	
Total Chapter Exercise Scores			<u>150</u> Points
Total Possible Points			300 Points

#### Grade Ranges

275	–	300	A
230	–	274	B
180	–	229	C
150	–	179	D
0	–	149	F