

Real Estate Principles Winter 2008 El Camino Community College

Administration Building ~ Room 220
Monday through Thursday Evenings 6:00p.m. ~ 8:35p.m.
Office Hours 1 Hour before classes daily. Or upon request
January 2nd through February 5th

Instructor Robert Rooks
Telephones (877)804-2386
Real Estate – 11 (RE-11) Section 3760

TEXT BOOK Real Estate Principles Tom Felde at the El Camino Book Store
TEST STUDY BOOK California Real Estate FINAL EXAMS Tom Felde

<u>ASSIGNMENTS</u>	<u>NUMBER</u>	<u>POINTS</u>	<u>TOTAL</u>
Mid-Term	1	100	100
Attendance & Participation		50	50
Final Exam	1	100	<u>100</u>
Total Possible Points			250

NOTE:

Tests will be taken on the test itself, not Scantrons. You will exchange papers and grade the test Immediately after the last student finishes. You will have your grade recorded and take the test home. These tests have actual state examination questions on them. You will need them to study for your state examination. Do not buy scantrons for this class.

GRADING SCALE:

Percentages		Grade	Points	
90%	- 100%	= A	= 225	- 250
80%	- 89%	= B	= 200	- 224
70%	- 79%	= C	= 175	- 199
55%	- 69%	= D	= 137	- 174
0%	- 63%	= F	= 0	- 136

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Date	Topic	Description
Wednesday January 2	Chapter 1 – Real Property	Class covers a general description of real property and personal property
Thursday January 3	Chapter 2 – Ownership & Transfer	Class examines the various methods of transferring title to property and methods of holding title
Monday January 7	Chapter 3 – Encumbrances, Title Insurance & Escrow	Money & Non-Money Encumbrances Title Insurance and Escrows
Tuesday January 8	Chapter 4 – Business Opportunities	Sale of Business Opportunities is Explored
Wednesday January 9	Chapter 5 – Financing Part I	Introduction to Loans on Real Property
Thursday January 10	Chapter 6 – Financing Part II	Loan on Real Property are discussed in greater detail
Monday January 14	Chapter 7 – Real Estate Law	Introduction to Real Estate Law
Tuesday January 15	Chapter 8 – Contracts Part I	Introduction to Contracts
Wednesday January 16	Chapter 9 – Contracts Part II	Contracts a further exploration
Thursday January 17	Chapter 10 – Taxation	Real Estate Taxes
Monday January 21	Chapter 11 – Public Control	Governmental Controls of Real Property
Tuesday January 22	Mid-Term Examination Graded That Day	Mid-Term Examination
Wednesday January 23	Chapter 12 – Arithmetic	Real Estate Mathematics – Covers the real estate math questions on the state test
Thursday January 24	Chapter 13 – Valuation & Appraisal I	Introduction to Appraisal
Monday January 28	Chapter 14 – Valuation & Appraisal II	Further Exploration of Appraisal
Tuesday January 29	Chapter 15 – Definitions	General Definitions – those that are important to us
Wednesday January 30	Class 16 – Agency Disclosure Class	Agency Disclosure Class for Real Estate Licensees
Thursday January 31	Class 17 – Transfer Disclosure Statements & Listing Agreements	Class fills out a Transfer Disclosure Statement and Writes a Listing Agreement.
Monday February 4	Deposit Receipts	You will write and offer to purchase a home in the Torrance area.
Tuesday February 5 Last Day of Class	Final Examination Graded That Day	Final Examination graded that evening. End of Class – Evaluation of Your Progress